

Company Profile

About us**? Who are we?**

WanwayTech is a global leading Telematics company headquartered in Shanghai, China. It has been dedicating itself to offering both corporate and individual telematics services for various industries.

What can we offer to our clients?

We provide our clients with comprehensive telematics solutions, encompassing three core technologies of our firm:

- **Smart GPS hardware,**
- **Cloud management system**
- **Advanced algorithms & Machine Learning System**

Main Field of Businesses

Usage-based Insurance Analysis



Risk management in Auto Finance



Logistics & Fleet management



Vehicle anti-theft management, etc.

Main competitive advantages

Enormous experience



- **10-year experience in IOT industry**
- **Currently managing over 10 million vehicles around the globe**
- **Cooperated with more than 1000 enterprise clients**

Innovation capabilities



- **More than 100 R&D personnel**
- **More than 10% of operating income invested in R&D annually**
- **More than 100 patents and copyrights registered**

Business model



Vertical Integration

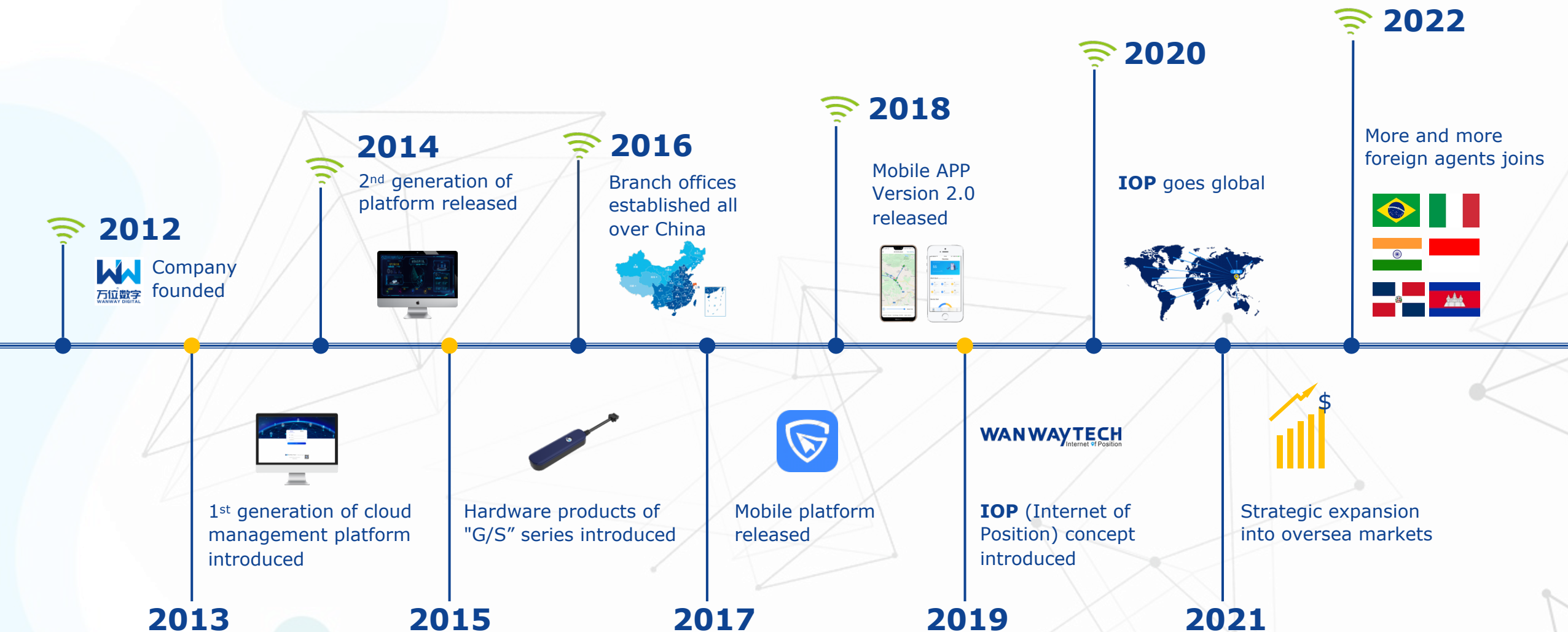
- have our own factory for manufacturing GPS hardware that we develop
- greater control over the entire process, from product development to customer delivery

Global presence



Having expended into the overseas market in 2020, we are now selling our products and services to more than 100 countries.

Milestones of company development



Detailed breakdown of core capabilities

3Is: Innovative GPS hardware

A wide range of GPS products, designed to meet various needs



G Wired model

S Wireless model

Compatible to all vehicle types and OEM/ODMs' needs, including EVs, Heavy equipment and Industrial machinery

Intelligent management system

Data-driven risk management system, integrated into our cloud management platform

Driving behavior analysis

Monitoring and risk assessment

Local deployment



Tracking



Commands setting



Alarm monitoring



Geofence setting

Optimizes management and improves operational efficiency

Integrated customer service

1 Local deployment

- Local deployment of our management system
- Data protection, reduces risks in data transfer, etc.

2 Operational support

- Consultations on data interpretation, e.g., alarms and anomalies

33% ↓ Operational cost saved

- Comprehensive reports on key statistics and metrics

99% ↑ Meeting your daily/monthly reporting needs

3 Maintenance & technical support

- 12-month warranty from delivery date, including repaired parts
- 24/7 standby team + chatbot for technical issues and questions

Platform demo: main monitoring panel

Memantau

Statistik

Mengelola

Pelanggan

Panel Data

IMEI>Nama Perangkat/Kartu SIMNo.

Semua(1) On line(1) Luring(0) Tidak aktif(0)

Kecepatan... ☒ Sertakan sub pelanggan

☒ Pilih Semua

Wireless Testing 1Jam

GPSBot

IMEI>Nama Perangkat/Nomor Kartu SIM/... Perangkat Pelanggan

Bahasa Indonesia

TEST0001

chatbot and customer support available 24/7 are ready to answer your questions.

search function: to locate a specific vehicle using information such as VIN, license plate, device serial number, customer name, etc.

supports 25 languages, including Indonesian

Wireless Testing

668613320090498 Sedang tidur (1Jam19Menit)

-- 53%

2024/07/09 16:09[?] GPS

2024/07/09 16:09 Nirkabel

0KM 0KM

-6.203233,106.819252

Shangri-La Hotel, Kav. 1, Jalan Jenderal Sudirman, RT 14, RW 09, Karet Tengsin, Tanah Abang, Jakarta Pusat, JKT, 10220, Indonesia

1

2

3

4

5

6

7

8

1. playback

2. tracking

3. geofence

4. street view

5. commands

6. share

7. details

8. big data analysis

Platform demo: big data analytics

Analisis Perilaku Mengemudi

Analysis of Driving Behavior

885

Very Poor

Excellent

Berdasarkan analisis perilaku mengemudi Anda dalam tujuh hari terakhir, skor komprehensif Anda adalah 885 .

Mengemudi Mileage

0 km

Waktu Mengemudi

0 h

Waktu Mengemudi

0 Waktu

Kecepatan rata-rata

0 km/h

0

Alarm Perilaku Mengemudi

0

Alarm Tabrakan

0

Alarm kecepatan berlebih

0

Mengemudi Kelelahan

Distribusi waktu tayang dalam tujuh hari terakhir

Mengemudi jarak tempuh dan durasi

Menjalankan Mileage Durasi Mengemudi

Distribusi Skor

Status Perangkat

Tipe perangkat	IMEI	Status Perangkat
Perangkat nirkabel	668613320083972	Offline

Driving behavior analysis and evaluation

- analyzed from multiple dimensions using data collected by our GPS equipment.

Risk assessment for each individual vehicle

- five-level risk index with specific recommendations for actions for each level
- Multi-dimensional risk assessment, including alarms, communication loss analysis, mileage analysis, driver behavior analysis, historical tracks, etc.

BIG DATA

24

Kendaraan berada di bawah pengawasan keamanan, jadi silakan menggunakannya.

Rendah Tinggi

Durasi Pemantauan

Data besar

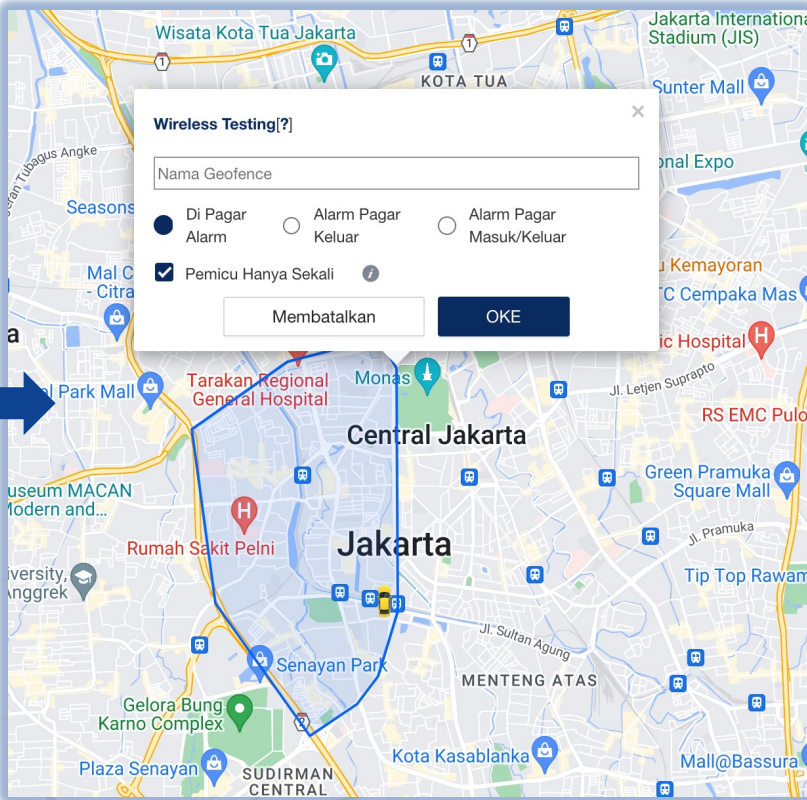
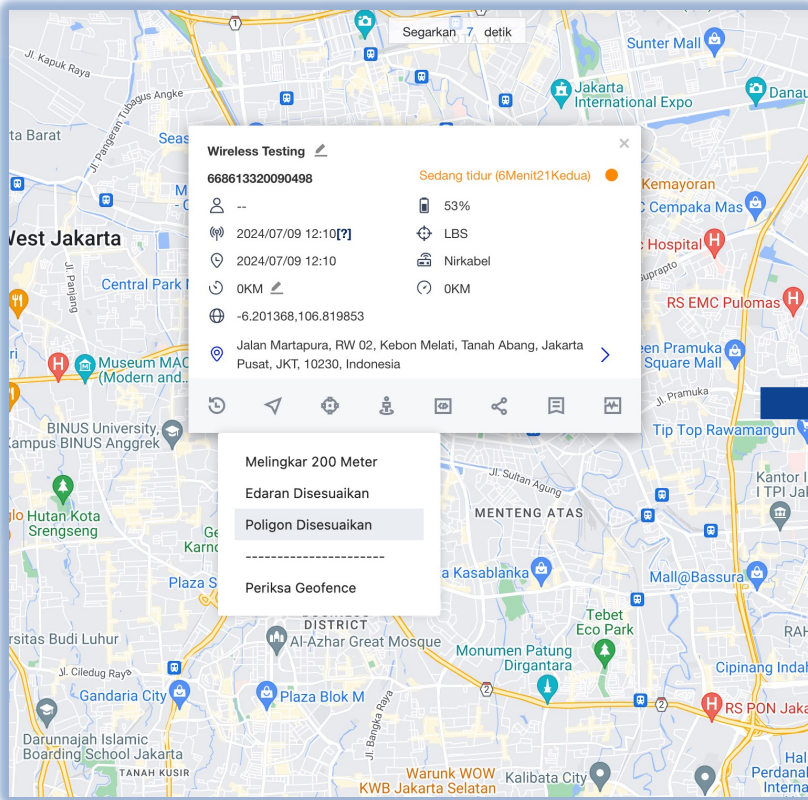
Hari

Normal

VIN	Tidak ada	Plat No.	Tidak ada	Kontrak No	Tidak ada
Pemilik Kendaraan	Tidak ada	Kontak	Tidak ada	Nomor kontak.	Tidak ada

Shanghai Wanway Digital Technology Co., Ltd

Platform demo: geofence



Customizable shape

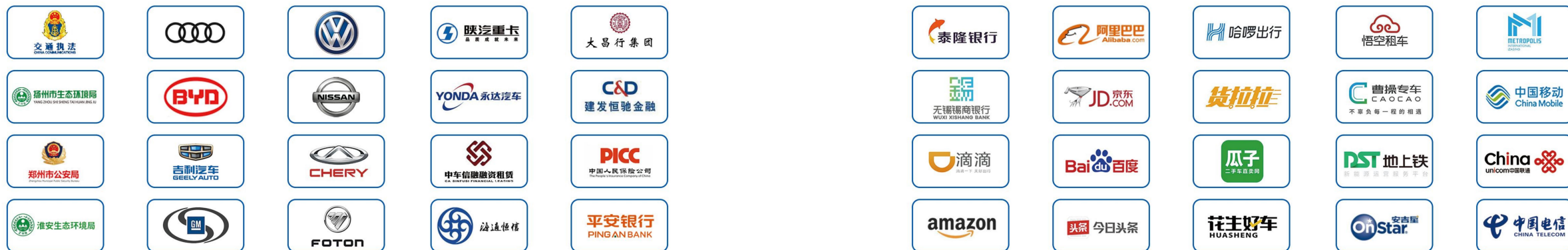
Round geofences

Polygonal geofences







Top/Clients

Main Types of Clients

- Automobile Manufacturers
 - State-owned banks
 - Commercial banks
- Financial Services
 - Leasing Business
 - Car Rental Services
 - Logistics Services
 - Transportation Services
 - etc.



Cooperation models

	COMPANY OVERVIEW		STATE OF COOPERATION
E-commerce	1. Alibaba Group 	Alibaba was established in 1999 and is the world's largest e-commerce platform.	WanWay currently provides integrated management services for vehicle item location networking for Alibaba's rookie logistics project. The service area currently covers the Yangtze River Delta region of China.
Auto Finance	2. GMAC SAIC 	GMAC SAIC is the first auto finance company in China approved by the China Banking Regulatory Commission.	WanWay established a cooperation project with GMAC SAIC on vehicle risk management system in 2015, which has totally secured approximately 200 million automobile assets for the firm.
Telecom	3. China Mobile 	China Mobile is a state-owned telecommunications operation company with the largest network scale, the largest number of customers and the highest market share in China.	WanWay has maintained a cooperative relationship with communications giant China Mobile in recent years, providing IoT device services for up to 20 subsidiaries of China Mobile, making Wanway its largest supplier in China.
Logistics	4. SF Express 	SF Express is a leading domestic express logistics service provider providing customers with integrated logistics solutions.	In 2018, WanWay established a project team with logistics giant SF Express on its geo-service company, laying a solid foundation for SF to realize an intelligent logistics system.
Transportation	5. Didi Chuxing 	Didi Chuxing is a one-stop mobile travel platform providing 550 million users with a variety of taxis, express trains, special cars, luxury cars, driving, bike-sharing travel and transportation services.	WanWay and the leading transportation company DiDi have maintained a close cooperative relationship, mainly responsible for the national GPS installation business of Didi Chuxing and the maintenance of the vehicle management system.
Financial leasing	6. LIONBRIDGE 	Lionbridge is a leading financial leasing company headquartered in Beijing. As of July 2019, Lionbridge has served 8,000 core commercial vehicle dealers, 14,000 transportation companies providing them with financing of more than 45 billion yuan.	Wanway has reached a strategic cooperation with auto financing leasing giant Lion Bridge Group since it was founded, currently responsible for its auto asset management and loan business. The total number of vehicles managed exceeds 100,000 units, with a worth of 3 billion yuan.

Thank you for your attention!

For any questions or further discussion, please contact:

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